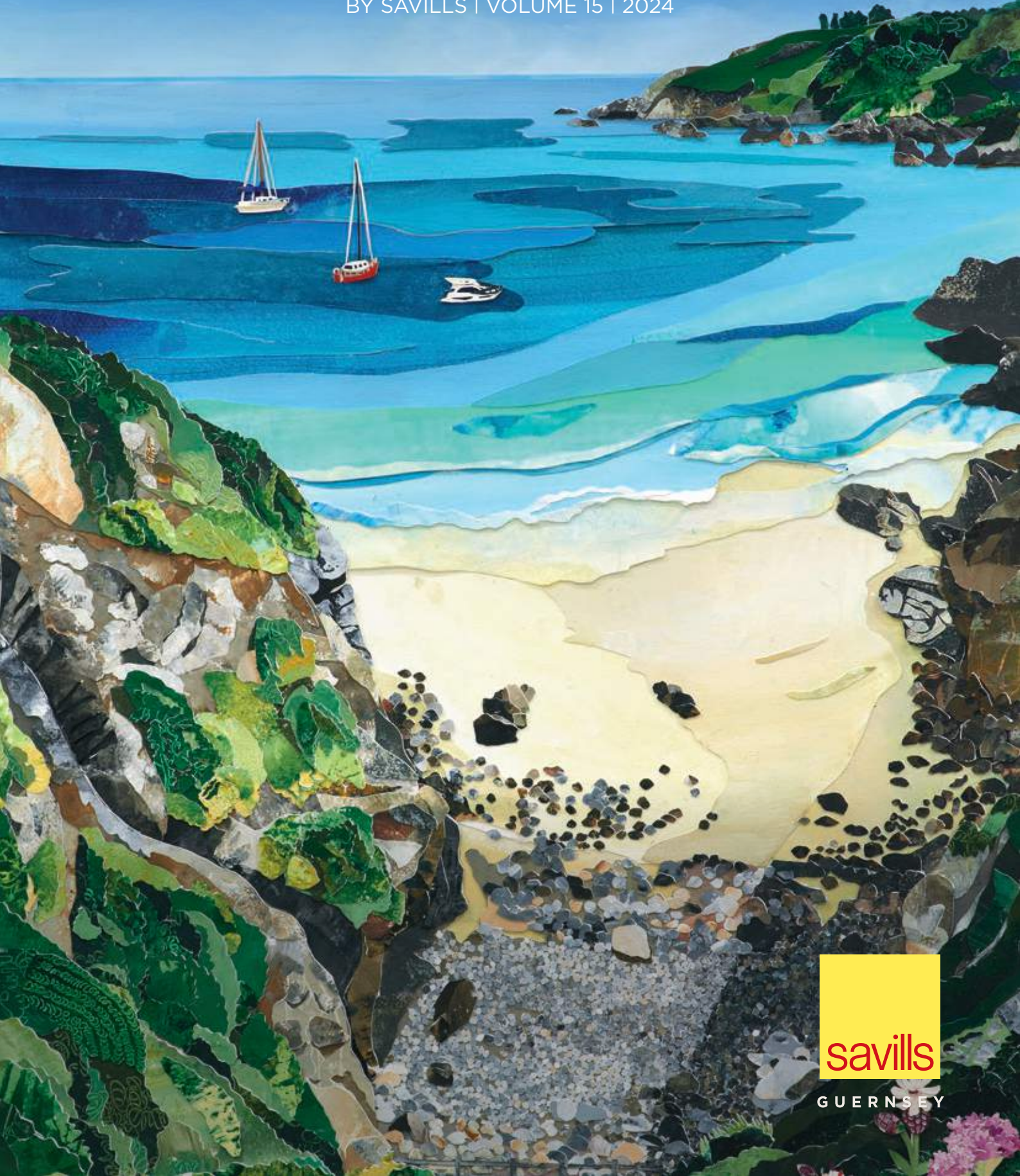


LOCAL KNOWLEDGE, GLOBAL REACH

INSPIRED HOMES

BY SAVILLS | VOLUME 15 | 2024



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INSPIRED HOMES



Stuart Leslie
Head of Residential Sales
Savills Guernsey

Welcome to the latest edition of Inspired Homes, a publication brought to you by Savills. In these pages you will find everything you need to know about Guernsey's property market – from the latest commentary and analysis, through to a selection of the finest homes currently for sale on the island.

Traditionally, as the weather begins to warm up, so does the property market – and this year is no exception. The beginning of spring witnessed an increase in activity when compared to previous months, with a greater degree of confidence among buyers. Encouragingly, with mortgage rates stabilising and an improved economic outlook, there also appears to be more happening at the higher end of the market (you can read more about that and our recent successful sale of St George on page 22).

More generally, buyer registrations remain higher than expected and best in class well-maintained homes continue to attract plenty of interest in both the Local and Open Markets. Our analysis on pages two and three delves into greater detail – but in general we head into the summer months with optimism.

Elsewhere in this edition you can read about the return of the Savills Inter-Island Yacht Race which takes place in June (page 30) and our new partnership with children's charity Ernie's Angels. Local artist Eleanor Daisy Atkinson – who produced the wonderful artwork on our front cover – also talks about why Guernsey provides such a source of inspiration for her creative endeavors (page 28).

Savills remains the only Channel Islands property agency with a truly global reach, with more than 40,000 professionals collaborating across over 70 countries, delivering unrivalled coverage and expertise to the world of prime residential and commercial real estate.

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On the Cover: Petit Port by Eleanor Daisy Atkinson, our featured artist. Find out more about Ellie on page 28.

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Property market snap shot

Our experts take a look at some of the numbers behind Guernsey's property market

Residential Sales



Stuart Leslie
Head of
Residential Sales
Savills Guernsey

After what feels like a long winter, we're now beginning to see the property market warm up again as we enter the most popular time of year to buy and sell a home.

It will, of course, take time for renewed confidence to translate to completed deals. The most recent States of Guernsey property bulletin shows a definite hangover from 2023 – with the rise in the cost of living and increase in mortgage rates still having an effect in the early part of this year.

Best in class well-maintained homes continue to generate the most interest, but there are good levels of interest across all property types and price points.

A looming general election in the UK may also encourage some buyers to assess their options and look to relocate.

If the last few years have taught us anything, it's that we can take nothing for granted – but the Guernsey housing market relies heavily on mortgage lending, so the predicted softening of those rates may well lead to some green shoots of growth.

£599,745

Mix adjusted average purchase price for Local Market properties in the first three months of 2024.

But just as the weather is starting to heat up for the summer – so it seems is activity in both the Local and Open Markets.

Greater stability in mortgage costs has

been reassuring for buyers, with a good number now realising that we're not likely to see any substantial interest rate rises in the foreseeable future; it's more likely that we'll see some marginal reductions, and that's provided some comfort.

Buyer commitment appears to have improved, budgets are slowly showing signs of picking up and buyer registrations are ahead of where we expected them to be.

Encouragingly, there also seems to be a bit more activity at the top end of the housing ladder.

The markets are still relatively price sensitive – and finance is still a key consideration – but more people seem minded to move.

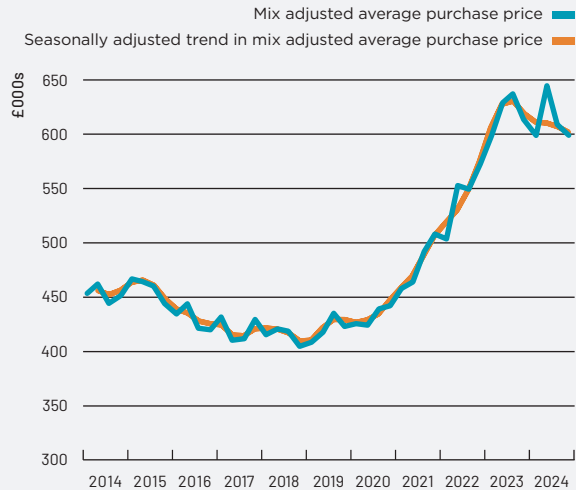
The more optimistic outlook has prompted Savills to upgrade its five year forecasts for house prices in the UK, which are now expected to grow an average of 2.5% in 2024 (revised from a fall of 3.0%) and by 21.6% by the end of 2028 (revised from 17.9%).

The markets here in Guernsey are obviously very different – but as confidence grows across the English Channel that may well translate to greater activity over here as well.

£1.46m

Raw median price for property sold on the Open Market in the first three months of 2024.

Local Market mix adjusted average purchase price



Open Market median realty price

Date	Median realty purchase price £	Four quarter average £	Annual % change in four quarter average	Five year % change in four quarter average
Q1 2022	1,216,313	1,343,672	7.4	34.6
Q2 2022	1,366,843	1,378,258	17.0	50.0
Q3 2022	1,576,345	1,435,969	18.8	54.8
Q4 2022	1,755,000	1,478,625	6.3	62.1
Q1 2023	1,779,375	1,619,391	20.5	83.2
Q2 2023	1,633,125	1,685,961	22.3	59.8
Q3 2023	1,443,438	1,652,734	15.1	53.5
Q4 2023	1,462,500	1,579,609	6.8	31.5
Q1 2024	1,462,500	1,500,391	-7.3	12.2

Residential Lettings

Much like sales, the residential lettings market has shown signs of picking up for summer, with a plethora of new instructions. The year started very strongly, but we did see a slight lull in March/April – perhaps triggered by the Easter Bank Holiday and people taking an extended break.

That being said, demand remains incredibly high – driven by a continued lack of stock – while prices now appear to be relatively stable, and not decreasing to any great extent, especially since the start of the year.

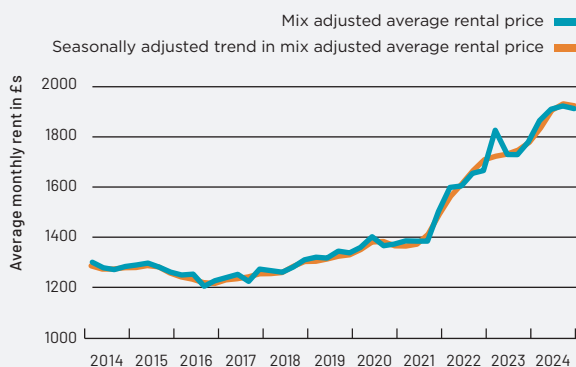
Of the properties that are available, there is a good mix, ranging from one and two-bedroom apartments to three and four-bedroom family homes. This is always a positive sign and hopefully bodes well for the months ahead.

£1,911

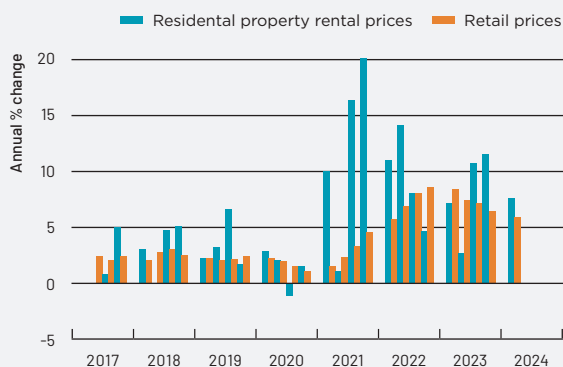
Mix adjusted average rental price per calendar month for Local Market properties in the first three months of 2024. (7.5% higher than 2023)

With interest rates coming down slightly, it may also encourage first time buyers in rented accommodation to take a step onto the property ladder, which could well free up rental properties at the lower end of the market.

Local Market mix adjusted average rental price



Annual percentage change in price indices



Mortgage Markets



Pierre Blampied
Director, SPF Private Clients (CI)

General lending activity remains sluggish compared to previous years, but when the Bank of England makes a base rate reduction there is evidence that this leads to an increase in activity.

That said, as at 30 April, overall lending volumes were down by circa 16% in value and 35% in volume compared to 2023, with a 52% (value) and 45% (volume) reduction against 2022 levels. The level of mortgage repayment costs is a significant factor and we still expect the Bank of England base rate to reduce in 2024 and throughout 2025. This will lead to lower mortgage repayments for borrowers not locked into fixed rates.

As a result, we remain in favour of utilising tracker and discount rates. Positively, we have seen Lloyds Bank reduce the margin of their tracker products by 0.25%, coupled with a reduction to their fixed rates. As existing fixed rates expire, and borrowers want to find the best deal, we have seen an increased amount of activity in the re-mortgage market (historically this has not been the case in Guernsey). Lloyds' tracker products prove to be very attractive for re-mortgages, while Marsden Building Society offerings are also attractive. In addition, Marsden offer interest only products and these have been utilised by high net worth individuals.

Guernsey continues to suffer a significant lack of rental properties and I am aware that some businesses are losing key staff who have been offered employment positions to move to the island but have not been able to accept due to this problem.



In conversation with...Charlotte Glen



Charlotte is a consultant in our residential sales team. She joined Savills in 2022 and talks to us here about her love for island life, as well as sharing some top tips on moving to Guernsey.

Tell us a little bit about yourself. When did you move to Guernsey?

I moved to Guernsey with my parents aged 11 and started my secondary education at The Ladies' College, moving to Repton School in Derbyshire for A-Levels. They wanted a change of lifestyle and loved all that Guernsey had to offer.

At that age how did you find adapting to island life?

I enjoyed the endless summer holidays on the beach and we had many visits from family and friends over the years, all charmed by Guernsey's beauty. My parents were welcomed and enjoyed a very happy social life with new friends. It's a wonderful island to raise a family. I feel very lucky.

How long have you been working for Savills? Have you always had an interest in property?

I started working at Savills in October 2022 but also worked as a negotiator on Wandsworth Common in London many years ago. My dad was in the property industry in the UK, so I grew up immersed in it. Prior to that I was the receptionist at Elizabeth College for



nine years. It was a very hands on role – being the first port of call for pupils and parents – and establishing good relationships was important. In that sense it's very similar to how I work now – meeting new people and building a rapport with buyers and sellers is absolutely key. A lot of my recent sales have resulted from long established relationships.

You obviously know Guernsey well. What is it about island life that you find so appealing?

First and foremost, it's a beautiful place to live. It is very hard not to take it for granted – but I try to appreciate the sea, the green spaces, the architecture and even sometimes just the sounds that living on an island allows us to experience. But we are very lucky in other ways as well. There is a wonderful sense of community, the medical care is excellent and – because you can travel from one side of the island to the other in less than half an hour – catching up with family and friends is easy.

Is there anything that people find surprising when they visit?

It's wonderful to see the island through the eyes of new arrivals – and has certainly made me appreciate Guernsey more. I've already mentioned it, but the huge variety of architectural styles, some of which are quite specific to certain parishes, is always an interesting talking point. Driving along the west coast with the sun falling on the beautiful pink granite coastline is also a delight. Many people also comment on the joy of honesty boxes selling fruit, vegetables and other locally produced items, not to mention the 'filter' system on the roads!

because you can travel from one side of the island to the other in less than half an hour – catching up with family and friends is easy.

Where do you like to go in your spare time?

Both my sons are now at university, so my husband and I have started doing a few city breaks. Travel and food are two passions that I hope we can explore further. Guernsey is great for that because the airport makes it very accessible. 'On island', it has to be walking the coastal paths and absorbing the stunning views across the smaller isles. Nothing beats the sunlight catching the sands on Herm.

You mentioned your love of food. Where are your favourite places to eat out?

Although it's currently closed, Octopus was always our first choice – it's vibrancy, ambience, consistently good food and beautiful location created a winning combination. In its absence and for a celebration, I would choose Le Nautique.

And finally...what would be your top tip for anyone moving to the island?

Make the most of all the opportunities that Guernsey has to offer. It's so important to venture out and try new pursuits. In doing so you'll meet incredible people and really start to feel part of the local community.



Georgian town house

The Elms, St Peter Port

Unquestionably, one of Guernsey's foremost town houses of the Georgian era, with views over Cambridge Park and large south facing terraced gardens. The Elms has four floors of accommodation, with an interconnecting lift over three of them, including a full basement level that opens out into the walled garden. Unusually, the property has three Open Market inscriptions allowing it to be sub-divided for separate occupation - subject to planning. With large walled gardens and a succession of south facing terraces with an open aspect over the Victorian gardens of Candie Museum.

Open Market | Guide Price £6.95 million | Freehold

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GUERNSEY TAX CAP

Anyone thinking of relocating or who has relocated to Guernsey should be aware of the statutory Guernsey income tax capping system. This has significant fiscal advantages for new residents whilst also providing certainty for existing residents who wish to take advantage of the tax caps. The tax caps simply set the absolute maximum amount of income tax an individual pays in a Guernsey tax year (which is a calendar year). Guernsey has no inheritance tax or capital gains tax.

Aside from the tax caps, the individual rate of income tax is a fixed 20%. The individual allowance for 2024 is £13,900 but it is restricted by £1 for every £5 where an individual's taxable income exceeds £80k. In perspective, someone with income exceeding £149,500 receives no personal allowance.

The tax caps are on an individual basis, as follows;

- Open Market Cap of £60,000. Available for the first four years of Guernsey residence. Requires the purchase and occupation of an open market property within 12 months of tax residence. The purchase must generate minimum document duty (or anti-avoidance duty) of £50,000 (property cost of £1.4m).
- Foreign income tax cap of £160,000. This is for non-Guernsey source income only. Guernsey source income remains subject to 20% tax. Guernsey bank interest is not considered Guernsey source.
- Annual tax cap of £320,000. A global cap utilised by individuals with substantial Guernsey source income.
- The "Standard Charge". This is currently £40,000 per annum and is available by election in place of worldwide income disclosure, for those who are broadly, part time tax resident on the island.

As well as the headline tax caps available, other significant tax incentives for a new resident that should not be overlooked may include:

- Ability to claim double tax relief in Guernsey for UK corporation tax paid, where shareholder control of the UK company is in Guernsey on a UK company distribution.
- Ability to receive certain UK dividends exempt from both UK and Guernsey taxation.
- Ability to receive UK pension income, potentially including a lifetime flexible drawdown solely taxable in Guernsey.
- Ability to mitigate UK capital gains tax on gains made upon the disposal of certain UK assets.

LTS Tax Limited, registered with the Chartered Institute of Taxation, is an independent and leading tax practice in Guernsey. The team is qualified to provide UK and Guernsey tax advice and would be pleased to discuss UK and Guernsey tax matters with you.



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Exceptional penthouse apartment

Penthouse Anfrée, St Peter Port

The Royal Terrace arguably occupies one of the finest locations in Guernsey. Located just a stone's throw from St Peter Port's town centre shops, cafés and restaurants, the apartments offer the ultimate in convenience and ease of lifestyle. Elevated above the east coast waterfront, with stunning sea views out over the yachts and boats moored in the QEII Marina and out towards the neighboring islands, this brand new apartment has been finished to the highest specification. With fenestration and balconies on both the eastern and western elevations this penthouse is one of the jewels in the Royal Terrace crown. Virtual staging has been used.

Open Market | Guide Price £4.75 million | Freehold



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Scenic coastal location

La Rocque, Torteval

With far reaching panoramic views, this beautifully presented and recently extended property really epitomises west coast living. The flexible configuration of the accommodation allows for the potential of a wing for multi generational living if desired. An open plan family room with modern kitchen, leading on to an extensive wrap around balcony with glass balustrading and composite decking, make this an ideal home for entertaining. The gardens encircle the property and boast a stunning infinity swimming pool, outbuildings and ample room for enjoying the outdoors. Truly a once in a lifetime opportunity which mustn't be missed.

Local Market | Guide Price £2.45 million | Freehold



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Tuscan style villa

Fairview, St Pierre du Bois

With an elevated site of just over three acres and occupying three levels, the property boasts an abundance of space for living and socialising while also maintaining a warm and welcoming feel. The lower garden level is a decadent space which benefits from a snug, bar, indoor pool, gym, and steam room, all connecting with the expansive lower terrace and land beyond. With a west facing outdoor pool, together with a pool house which could make a useful annexe and a quadruple garage, this property really has it all.

Open Market | Guide Price £3.6 million | Freehold

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Charming characterful home

Ingleside, St Peter Port

Behind the distinctly characterful façade of this charming mock-tudor property is a highly versatile family home. Situated in one of the most sort after areas on the border between St Martins and St Peter Port, this generous property is tucked away within a short walk of the cliffs, Fermain Bay and the conveniences of town and St Martin's village. The accommodation boasts fabulous living space looking out to the rear garden with six bedrooms across the top two floors. Externally there are front and back gardens that enjoy the sun all day long and a secondary garage.

Open Market | Guide Price £1.595 million | Freehold

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Impressive west coast plot

Le Rimonet, St Pierre du Bois

A front line coastal plot, perfectly positioned for the sunsets, with huge potential for redevelopment to create a spectacular home with incredible views. Beach access is directly opposite the house. The house will need to be demolished but it looks likely that a relocation on the site has potential, subject to planning permission. There is a large outbuilding to the rear, which further adds to the scope and square footage. Front line west coast plots are increasingly rare, and with the current conversations surrounding the potential release of new Open Market inscriptions, now could be an ideal time to buy.

Local Market | Offers over £1.5 million | Freehold

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Beautiful property

Rosamunda, St Saviour

A fabulous property, with a workshop/packing shed that could be incorporated into the main home or become a dower unit. The house offers four double bedrooms (one en suite). The reception space is light, with the kitchen and living room area leading into a lovely conservatory with ample space to dine. There is also a charming vine house, where you can take advantage of the southerly aspect all year. There is a paved area for entertaining and beautiful gardens. The extensive greenhouse is home to a fantastic array of citrus fruits and has space that could be utilised for seasonal dining.

Local Market | Guide Price £1.5 million | Freehold

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Striking Guernsey farmhouse

Bas Sejour, Castel

In a leafy lane just a five minute walk from Cobo Bay, Bas Sejour enjoys one of the island's finest locations. It is a beautiful example of an extended and altered traditional granite house, with large spaces and a wonderful collection of outbuildings, barns and garaging. The ground floor accommodation is set to living space with bedroom space above, with the versatility to alter if desired. With a little over half an acre set to garden and an additional parcel of land of similar proportions, this a fabulous family home not to be missed.

Local Market | Guide Price £1.65 million | Freehold

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Characterful rural cottage

Valley View Cottage, St Andrew

A characterful cottage, offering five double bedrooms and four reception rooms. Renovated to an exacting standard with a beautiful finish, including a stunning Pavillion kitchen. The property is deceptively large and there is the option to personalise two of the reception rooms. There is the potential to develop further and create either two units and / or a separate dwelling in the “paddock” area. The large garden extends to approximately just under an acre and is laid to lawn with a superb decked terrace, perfect for entertaining during the Summer months. There is parking for multiple cars plus garaging.

Local Market | Guide Price £1.395 million | Freehold

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Savills agrees sale of 'signature' St George



Savills Guernsey recently agreed the sale of St George – one of the finest residential estates to ever come onto the island's Open Market.

Savills was appointed as sole agent, and whilst the sale price is not being disclosed, the property was listed for a guide price of £25m.

One of the bailiwick's foremost homes, director Nick Paluch said it sold for a price that reflected the exceptional quality and unique nature of the property.

"Widely recognised as one of the finest country estates in the Channel Islands and with parts of the property dating back to the 16th century, St George is one of the island's signature homes," he said.

"Despite a more challenging market over the last 12 to 18 months there was a good amount of interest and we are naturally delighted to have agreed its sale."

Prior to this, the most expensive property sale was the £15.21m sale of Normanville in Fosse Andre in 2021.

Stuart Leslie, head of residential sales at Savills Guernsey, added: "The price achieved is testament not only to the special quality of the property in question but also to the continuing appeal of Guernsey as an attractive destination for many buyers.

"Savills continues to operate successfully within this sector of the market – with the strength of our global network securing significant interest from clients in the UK and further afield."

Situated in Rue Des Deslisles in Castel, St George was for many years the country seat of the Guille family, which could trace their roots back to William the Conqueror. In 1842 it was the home of Captain John Guille who went on to be appointed the Bailiff of the Royal Court – the highest civil post on the island.

Savills continues to operate successfully within this sector of the market – with significant interest from clients in the UK and further afield.



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Detached mid-century home

Courtil De Marion, St Andrew

2 receptions, 4 bedrooms,
2 bathrooms

Open Market |

Guide Price £1.495 million | Freehold



Characterful elevated period town house

La Battue, St Peter Port

2 receptions, 5 bedrooms,
3 bathrooms

Open Market |

Guide Price £1.35 million | Freehold

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Fantastic lock up and leave

Rochette House, St Peter Port

3 receptions, 3 bedrooms,
2 bathrooms

Open Market |

Guide Price £1.38 million | Freehold



Stunning views and abundant character

2 Clifton Terrace, St Peter Port

3 receptions, 3 bedrooms,
2 bathrooms

Local Market |

Guide Price £1.195 million | Freehold

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A SELECTION OF PROPERTIES RECENTLY SOLD



Open Market
SOLD

St George
Guide Price £25 million



Open Market
SOLD

Brockhurst
Guide Price £3.95 million



Local Market
SOLD

La Rocque Balan Farm
Guide Price £1.95 million



Open Market
SOLD

Easterbrook
Guide Price £1.95 million



Local Market
SOLD

Ecllaer Vaert
Guide Price £995,000

Island Inspiration



Inspired Homes talks to collage artist Eleanor Daisy Atkinson about her love for Guernsey and how the island continues to provide a rich source of inspiration for her work.

Let's start at the beginning – did you always want to be an artist?

Ever since I was a child! I remember covering my bedroom walls with all sorts of monkeys that I had spent days drawing. I would collect cards, packaging and scraps of wrapping paper containing pictures and patterns that caught my eye. While school felt quite daunting, art class was always such a peaceful and exciting place. I was extremely lucky that my mum saw how much joy creativity gave me and I attended art classes where I explored a range of techniques.

And how did you discover your passion for collage?

It was during my art foundation at Kingston University in London. I instantly fell in love and I've been developing my style ever since.

How would you describe that style?

I like experimenting with textures and finding obscure objects to create beautiful patterns and marks. I really love the happiness my scenes bring people and I always aim to convey a sense of joy, capturing moments of childhood nostalgia. My collage of Shell Beach for instance (pictured opposite) – I remember the excitement of seeing the parting marram grass and the sparkling tease of the blue sea and knowing I'd arrived in paradise for a day full of ice cream and sandcastles.

When did you decide to pursue your artwork full time?

I had part time jobs whilst illustrating but I finally took a leap of faith in 2021. Since then I've worked on bespoke commissions alongside commercial work, ranging from branding to illustrations for magazines. Currently, I'm selling original artwork and creating

limited editions. I've also staged several exhibitions. Another aspect involves creating and devising ideas for the growing collection of products I stock in St Peter Port.

You're clearly very busy – do you ever have any free time?

When I'm not working I like to experiment in the kitchen, obsess over adorable animals or go sea swimming. The latter is a fabulous catalyst for mulling over ideas and discovering new ones. I feel really connected to nature and like to observe things from different perspectives.

A lot of your work is inspired by Guernsey. You obviously love the island?

I feel privileged to call Guernsey home. I grew up in Singapore but we would visit family here every summer – eventually moving in 2012. I now live in Manchester but I'm back every few weeks. It's a great platform for creatives. We are blessed with an extraordinary landscape that's a visual treat. I tend to take myself off on solo adventures, gazing at views and observing the seasonal flowers. There are lots of hidden gems and an abundance of history to unpack. The community also embraces creativity. There are so many artistic events, including exhibitions, workshops, various gigs and festivals. There is a real sense of coming together to celebrate each other's individuality.



Is that sense of community something that's particularly important to you?

I strongly believe that creativity should have a positive impact on people's lives. I've enjoyed, for example, working with Guernsey Arts on a project with people suffering from dementia and their carers to create a mural for the GAA lounge, while I'm also part of a collective called Art For Impact which aims to raise awareness about all sorts of issues worldwide. I'm very grateful for the abundance of support, advice and acts of kindness that have helped to shape my journey – and it's great to have an opportunity to repay that.

To learn more about Ellie's work visit www.eleanordaisy.com or search for her on Instagram.

Here for you

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Competitors set to make waves for inter-island yacht race



SAVILLS INTER-ISLAND YACHT RACE

Keen sailors will once again take to the water for the return of the Savills Inter-Island Yacht Race.

The event remains one of the premier sailing competitions in the Channel Islands and this year will be held on Saturday, 22 June.

The race – which will start in Guernsey and finish in Jersey – has been a popular fixture on the sailing calendar since 1964.

Organised by Guernsey Yacht Club and St Helier Yacht Club, this is the third year that Savills has signed up as sole sponsor.

More than 50 yachts of all types and sizes took part in 2023, with Jersey's Rhys Perkins and his crew on Abracadabra winning first place honours. Crews from Jersey also won the coveted Sir James Knott Trophy, which is awarded to the island with the highest finishing positions.

Martin Priest, from Guernsey Yacht Club, said: "As the largest race in our calendar this event is enthusiastically supported by a complete cross section

of the sailing community, with entries and prizes for young sailors and family groups as well as the more serious racing teams.

"Such a large and diverse number of participants only serves to enhance the tremendous spirit of friendly inter-island rivalry which exists in sailing, as it does with most local sports.

"Last year was hugely enjoyable and – despite light winds making for some challenging conditions – everyone returned in good time."

Stuart Leslie, head of residential sales at Savills Guernsey, said: "Sailing is a favourite hobby of many islanders and several of us in the office have taken part in the Inter-Island Yacht Race in the past – so as always we are delighted to be involved.

"The race epitomises everything that is so great about our two islands – bringing people together of all ages and abilities for a day of fun, friendly and competitive racing.

We're really looking forward to this year's event – and keeping our fingers crossed that Guernsey can reverse some of its fortunes from 2023!"

For more information – including details of how to sign up – visit www.gyc.org.gg and follow the Savills link on the home page.

Savills teams up with Ernie's Angels



Savills is delighted to be partnering with Ernie's Angels as our second charity of the year.

The cause was set up in 2017 in memory of 12-year-old Ernie Backlund-Leale (pictured below) after he lost his brave fight with leukaemia.

Founded by Ernie's mum Clare, the charity provides financial assistance via a grant for local families to help with palliative and funeral expenses of children.

Throughout 2024 Savills will donate a percentage of our residential sales fees to either Ernie's Angels or our other chosen charity – the Priaulx Premature Baby Foundation (PPBF) – as chosen by our clients.

Explaining more about the work of Ernie's Angels, Clare, pictured above (middle) with Ernie's brother Joe, Ernie's friend Xavi, her sister and mum, said: "It became apparent to us through our own experiences that there was no hospice care for children on the island.

"Ernie made it very clear that he'd had enough of hospitals and wanted to die at home, but this is a hugely difficult undertaking for some families – with practical, emotional and financial aspects that need consideration.

"We were lucky that we could make Ernie as comfortable as possible, but could see that there might be significant issues for other families.



"We felt the best way we could support these families was to offer financial assistance towards palliative care costs, thus helping to alleviate a huge burden at an already extremely stressful time.

"Equally, our own experience of the practical costs of funerals and burials made us aware that this was also an area where we could ease some of the financial difficulties for families.

"The support of local businesses such as Savills – and the wider community – is invaluable. It enables us to be there at the darkest time in any parent's life. We understand that we can't change the circumstances, but we hope, at least, to lighten the financial burden that these heartbreaking circumstances bring."

Stuart Leslie, head of residential sales at Savills in Guernsey, added: "We are absolutely delighted to be supporting Ernie's Angels. The charity does so much great work in the local community and provides a vital lifeline for so many families.

"Following the sale of their house and on paying our sales fee we will be asking all our clients which charity they would like us to make a donation to – or we can share it between Ernie's Angels and PPBF if they'd prefer.

"We feel incredibly privileged to support their work and are looking forward to helping raise as much money as possible throughout the year."

"Over the last five years I've looked after in excess of 15 young families who have unfortunately suffered the loss of a child, whether this be in the early stages of a pregnancy, still births, infants and young children. The assistance from Ernie's Angels has been such a blessing and so very much appreciated by the young families in need, as well as myself. Such an emotional and unimaginable circumstance to find oneself in, the kind assistance from Ernie's Angels makes an awful experience just a little bit easier, ensuring there are no financial costs to those in need. We waive all Beckfords' services but unfortunately, more often than not, there will always be some disbursements such as the purchase of burial plots, and the care and help from Ernie's Angels is remarkable and truly appreciated by all."

Zac Hannis
Managing Director
Beckford Funeral Services

COMMERCIAL TEAM

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