

INSPIRED HOMES

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Quarterly Property Review
Summer 2021



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WELCOME TO THE THIRD EDITION OF INSPIRED HOMES

Welcome to the third issue of Inspired Homes, a publication brought to you by Savills Guernsey. This informative quarterly magazine presents the latest housing market analysis and comment, together with a selection of the finest homes available to buy in the Bailiwick.

The last year has been an extraordinary and challenging time for everyone, yet the performance of the property markets continues to exceed all expectations. The surge in transactions in 2020 sent the volume of Local Market sales to a 14-year high - despite the setbacks of the lockdown when our conveyancing court was all but closed. This momentum has continued into 2021, again despite a second lockdown, with strong demand remaining across the island's sales and lettings markets. On pages 4 and 5 of this edition, we take a closer look at what's been happening in the property market so far this year in more detail.

Savills is the only Channel Island agency that has a fully global reach. With a close connection to Savills London and our international offices in places such as Singapore, Hong Kong, Dubai, South Africa, the Americas and Europe, we are able to ensure access to the widest possible buyer market - whether locally qualified, qualified by licence or Open Market residents.

We are also able to draw on a vast range of professional property services from planning and development to commercial, rural and research; all with the aim of helping our clients and customers to achieve their goals.

The team at Savills Guernsey will soon be moving from our office at 1 Le Truchot to new premises at Royal Terrace, Glatigny Esplanade. Please drop in to see us or call (44 1481) 713463 to discuss how we can help you.



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On the Cover: Les Caches, St Pierre Du Bois - Please see pages 6 and 7 for further details.

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STRONG PROPERTY MARKET MOMENTUM CONTINUES



Following the highest number of property sales for more than a decade last year, the surge in activity in the Guernsey property market continues.

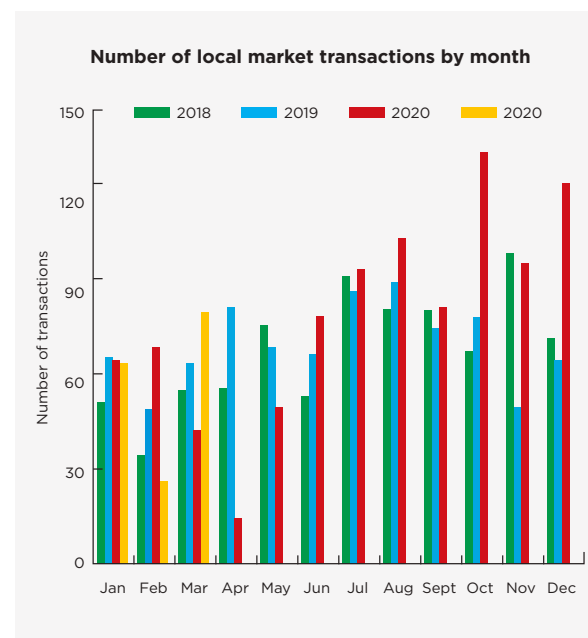
Strong demand for property driven by the pandemic, lifestyle changes and the draw of open space is resulting in a lack of stock in both the sales and lettings markets, in the Local and Open Markets. Keith Enevoldsen, Head of residential sales at Savills Guernsey, answers some questions on the market in 2021 so far:

Who is buying and what type of properties are the most sought-after?

The largest proportion of our recent buyers have been moving to upsize, at 39%, while 16% are downsizing. The remaining buyers are either relocating, investing or purchasing a second home. For this reason, properties with more space, both inside and out, are particularly in demand. Having said that, we are seeing strong activity across the market, from apartments to larger family homes. Looking specifically at the Open Market, which saw the highest volume of sales in almost a decade in 2020, there were 18 sales in the first three months of this year, up from 15 last year. This is despite the second lockdown in February this year, while last year the first lockdown started at the end of the first quarter.

Is now a good time to sell?

The basics of supply and demand suggest now is a good time to sell, since there is upward pressure on prices. We are handling competitive bids on about 40% of sales and in some cases, agreeing sales in excess of guide prices. Some considering selling are nervous, as they are not seeing any properties coming onto the market which they'd like to buy, however due to this strong activity in the market, the portals aren't giving an accurate representation of what is happening on the ground.



What advice would you give to someone considering selling?

I would recommend instructing an agent with a good track record and access to an extensive database of contacts such as Savills, particularly at the moment, where many sales are being agreed before a property comes onto the market publicly. Around a third of our recent sales have been to buyers who were already on the Savills database and we are continuing to register new applicants all the time.

And for potential buyers?

My advice would be to have funding in place, or at the very least an agreed sale in a short and stable chain. Once that is the case, register with the agents most likely to handle the sort of property you would like to buy and keep in touch with them. Be proactive, don't feel you have to wait for them to call you.

Looking at the rental market, what type of properties are most in demand?

The properties in highest demand at the moment are either family homes with three/ four bedrooms which may consider pets, or one bedroom apartments to suit a professional couple working in central St Peter Port. There is high demand across the board for rental properties with many applicants on our database waiting for their perfect home to become available.

What advice would you give to someone considering letting their property?

Whether you are temporarily relocating for work, or your personal circumstances have changed, letting your home is a great way of moving without selling, and potentially earning additional income in the process. Ask yourself how long are you likely to let your home for? What are all the current costs of running your home? What items do you plan to take and what are you happy to leave for tenants? Have you got any electrical or gas safety records? Do you have any information on how the heating works and manuals for appliances? Are there any guarantees on the property an agent should be aware of? Taking this information into consideration, a lettings agent should then organise a visit to establish if any work is required to let the property legally, discuss the current market and achievable rent, and advise you on your responsibilities as a landlord and your tenant's rights.

Do you have any advice for tenants searching for a new home?

Keeping in touch with agents is key in the current market. Please ensure that you have been in contact with our friendly team to register your details – as with the sales market, many properties are being let very quickly.

Q1 market overview

The Guernsey Residential Property Prices bulletin, which measures average price changes in residential properties sold on the island each quarter, recently published its headline analysis of trends in average purchase prices.

In its Q1 analysis for 2021, the mix adjusted average purchase price – a measure of the value of sales – for Local Market properties is 3.4% higher than the previous quarter and 14.8% higher than 12 months ago at £509,906. A rise was also seen, using the same metric, in the lettings market with the average rental price increasing by 8.9% and 9.9% compared to Q4 2020 and Q1 2020, respectively. The mix adjusted rental average rental price for Local Market properties in the first quarter of this year was £1,498.

According to the latest bulletin there were 178 fewer Local Market transactions compared to the previous quarter – a direct result of restrictions imposed to slow the spread of coronavirus. However 79 sales was the highest figure in March for a decade.

Source: States of Guernsey



Pierre Blampied, SPF, said: "The lending market is currently busy and in 2020 Lloyds ended the year having lent the most in respect of residential property purchases and this continues to be the case currently in 2021. We have seen further positive news with HSBC re-introducing a 95% loan to value mortgage which the market is certainly requiring. The property market is suffering from a lack of stock for both rental and sales with unprecedented levels of sealed bids for properties being marketed for sale. Somewhat pleasingly all mortgage lenders remain keen to gain market share. Private Banks also continue to play a leading role on assisting High Net Worth individuals as they offer a bespoke product."



A beautiful historic Guernsey farmhouse in picturesque rural surroundings

Les Caches, St Pierre Du Bois

Arguably one of Guernsey's most historic and best preserved farmhouses, Les Caches stands amidst picturesque surroundings at the end of a long tree lined driveway. The accommodation itself displays an unbelievable wealth of original features and character, which is reflected in the detailed coverage it receives in the leading book on this subject 'The Guernsey Farmhouse'.

Open Market | Asking £3,450,000

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Spectacular arts and crafts residence

La Belle Vue, St Peter Port

Situated off a private driveway and away from passing traffic, the property is quiet enough to hear the wind in the trees and sea on the rocks beneath. A glorious wildlife friendly garden stretches down to a cliff path that links to the town of St Peter Port one way and Fermain Bay the other, which is renowned for its beach café and sea swimming. With its attractive, mellow elevations featuring decorative timber and brickwork, the house reflects a past era but with all the benefits of contemporary infrastructure, fixtures and fittings. Accommodation within the main house includes up to 3 receptions, 6 bedrooms, 5 bathrooms, an annexe, land, gardens, garaging and parking.

Open Market | Price On Application

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Guernsey. A lifestyle choice.

Guernsey offers a safe and secure lifestyle, relatively low rates of income tax and no capital taxes. It also offers interesting tax incentives for relocators as well as tax caps that are available to all. The Island has, to date, also been able to avoid the significant lifestyle constraints placed upon other jurisdictions by the Covid19 pandemic. All in all, Guernsey is a quiet and unassuming relocation jurisdiction of choice.

It is surprisingly easy to move to Guernsey. Individuals with a British or Irish passport have an automatic right of abode. Until 31 December 2020 EU/EEA nationals had that right, but post Brexit they now need to apply for a visa to reside on the Island.

Income tax is fixed at 20% for individuals, Guernsey tax resident companies are subject to tax at the standard rate of 0%, with rates of 10% or 20% applicable to specific income types.

The tax year in Guernsey is the calendar year. Tax residence in Guernsey is determined by the number of days spent on the Island in a tax/calendar year.

Guernsey Tax Caps

Most Guernsey residents may, by statute, cap tax liability, via;

- A £50,000 "Open Market Cap". This is available for the first four years of Guernsey residence. It requires the purchase and occupation of an open market property, either 12 months before or after permanent arrival in Guernsey, as well as payment of document duty of at least £50,000 on a Category A open market property (this equates to a purchase at about £1.4m).
- The Global tax cap on worldwide income of £260,000.
- The Foreign tax cap of £130,000. Guernsey bank interest is considered foreign for this purpose and all Guernsey source income remains taxable at 20%.

Guernsey property rental income is outside all tax caps.

Incentives for Relocators

A new resident to the Island may benefit from the tax caps as noted above. In addition a new resident may receive distributions from a non-Guernsey registered company free of all Guernsey tax to the extent that the profits distributed by the company were made prior to the individual becoming resident.

Furthermore, if a UK company is shareholder controlled from Guernsey future profits made by the company, post the individual taking up residence in Guernsey, may well be subject to double tax relief in Guernsey, in respect of UK tax paid by the company.

There is also a new double tax treaty in force between Guernsey and the UK. It is likely that certain of these new treaty provisions could be relevant to relocators as well as existing residents of the Island.

The team at LTS Tax have significant experience in all aspects of assisting a relocater in moving to the Island, with many years of Guernsey tax experience and being fully qualified to provide UK tax advice, LTS Tax are ideally placed to provide personal and professional assistance.

Please contact either Francis, Julian, Dave, Sarah or Katie.



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Farmhouse in prime west-coast location

La Seigneurie, Torteval

This immaculate farmhouse, tucked away on a quiet lane in Torteval just a short walk from the beach. Originally built in the 1550s, the property has been extended and renovated to include 5 bedrooms, 3 bathrooms, a separate guesthouse and several outbuildings. The granite exterior is a piece of Guernsey history situated on 12.5 acres of land; this property is perfect for a family looking to enjoy the great outdoors in a secluded location.

Local Market | Asking £2,500,000

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A remarkable family home situated on high ground with stunning views

Sartoria, St Saviour

A remarkable family home situated on high ground and standing back from the island's west coast - well placed to take full advantage of both stunning sunsets and far reaching views over Perelle Bay. Substantially built and carefully fitted out to a high specification, this spacious property is immaculately presented and offers almost unlimited, well proportioned accommodation which includes a full health and hospitality suite, a large swim spa and guest rooms. Sitting in rural surroundings, the house is complimented by beautiful and well tended gardens with numerous viewpoints and an outdoor pool area.

Open Market | Asking £3,450,000

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**WHAT
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An immaculate example of a Georgian home with superb interior styling

Le Pont Renier, St Peter Port

A prominent and imposing Georgian house standing on the western approaches to St Peter Port and in close proximity to all its amenities. The spacious accommodation has traditionally proportioned and elegant rooms which range over four floors; including a full height basement level and an independent annexe for family members or staff. The walled gardens and grounds are a particular feature of the property and rise in a succession of south facing terraces that have been attractively laid out and incorporate a heated outdoor pool.

Open Market | Asking £2,950,000

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Beautiful executive home in a convenient location on the outskirts of St Peter Port

Les Reviars, St Peter Port

A very desirable and ready to move into home which would also be very suitable as a pied-à-terre for those wanting to 'lock up and leave'. Externally, the formal façade is matched by a lawned front garden with a large paved driveway and parking area linking to an attached garage. The accommodation echoes the proportions of period homes of this type with a striking double height hallway, with a feature galleried landing, and generous reception rooms.

Open Market | Asking £1,850,000

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A lovely character townhouse in a convenient location

One Brock Road, St Peter Port

Approaching the house from the roadside there is an immediate sense of 'curb appeal'. The ground floor of this generous home has been designed with entertaining in mind and the entrance hall leads you to both a fantastic principle reception room and a dining room beyond. A large sun room added in recent years to connect the reception spaces provides a great place for relaxing and entertaining. Externally, there is a paved courtyard garden perfect for barbequing in the summer and the property has the benefit of a single detached garage at the end of the garden with vehicle access via a private road.

Open Market | Asking £985,000

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We can also help you with planning and construction issues, housing applications and relocating to the Islands.

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To discuss your requirements, please contact one of the partners listed below:



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SUMMER MOVE FOR SAVILLS TEAM IN GUERNSEY

Savills has confirmed that it will be moving their commercial and residential teams, currently located in two separate buildings in St Peter Port, to a new 4,500 sq ft premises at Royal Terrace on Glatigny Esplanade.

The fitout is well under way with the contractor JW Rihoy and Son scheduled to hand over the unit to allow Savills to open and able to welcome clients and colleagues, both new and old, in the middle of July.

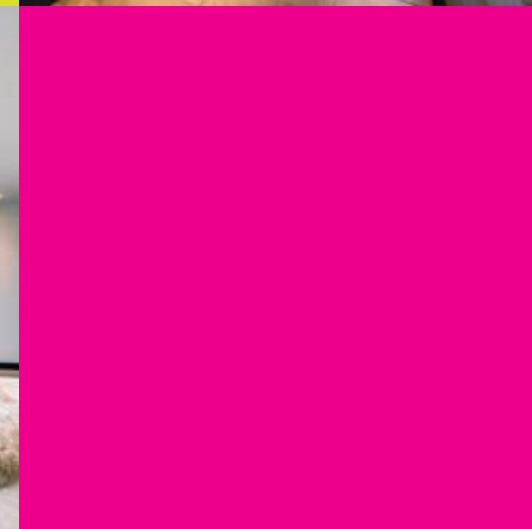
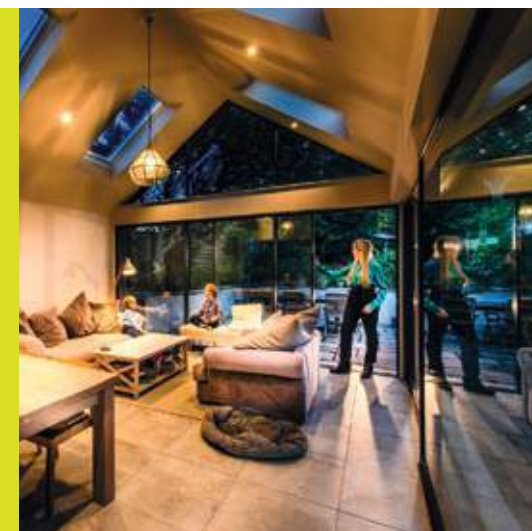
Tony Rowbotham, head of office for Savills in Guernsey, comments: "We are really looking forward to the move to Royal Terrace. Bringing our two Guernsey businesses together into one office will allow closer collaboration between our teams to the benefit of both our staff and our clients. Savills has established itself as a leading agent on the Channel Islands and this new office, that will comprise a modern working environment and cutting-edge design, will further cement our position in Guernsey."

Keith Enevoldsen, head of residential for Savills Guernsey, says: "We're thrilled with the designs for the new office space and can't wait to be occupying one of the most visible and prestigious offices on the seafront. Bringing our residential and commercial businesses under one roof will enable us to continue providing an enhanced service offering to clients, strengthening our activity in the Bailiwick and across the Channel Islands."

The stylish new headquarters for Savills Channel Islands will be opening its doors in July and we look forward to welcoming our loyal customers and hopefully many new faces this exciting location. If you're looking to sell and would like your property featured in the most high profile estate agency frontage on the Island get in touch with our team now.

Engaging Architecture

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A substantial Victorian villa situated on a good size plot offering flexible accommodation

Hawkesbury, St Sampson

'Situated not far from L'Ancrese, the house is well placed for easy access to the Common and some of the island's most popular sandy beaches. The current owners have undertaken significant works during their ownership that included extending into the second floor, renovating the granite outbuilding to provide a games room, servery bar and office suite over. A swimming pool enclosure and large aluminium greenhouse were also added to the garden. The style and flexible room layout of Hawkesbury make it very suitable for different family permutations, going as far as a fully fledged semi-self contained annexe for independent family members.

Open Market | Asking £1,750,000

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A beautifully appointed period home on a popular road in St Peter Port

5 Springfield Terrace, St Peter Port

This fine Regency townhouse standing in a well regarded residential road displays much of the architectural and design detailing of the period, resulting in an attractive property of considerable character and charm which will be readily appreciated on viewing. It will particularly appeal to those looking for a spacious family house close to schools and the amenities of Town. The immaculate and freshly decorated interior features a newly installed kitchen, well proportioned reception rooms, a large master bedroom suite and a studio attic room offering a measure of independence from other family areas.

Open Market | Asking £1,395,000

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Excellent top floor apartment with rooftop and sea views

17, Tudor House, St Peter Port

This contemporary top floor apartment is situated in the highly regarded Tudor House development. The main feature of the property is the open plan living space, with a sliding door leading out to the terrace, where sea and rooftop views can be enjoyed. The terrace is a good size and is well suited for entertaining day or night. The property further comprises two double bedrooms and a bathroom. The property is completed by one secure underground parking space which are accessed by staircase or lift.

Open Market | Asking £725,000

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SPF HIGH NET WORTH MORTGAGES

A CLEARER VIEW ON HIGH VALUE LENDING

Achieving your vision of a new property may be more complicated when a high value mortgage is required.

Standard lending limits may not be sufficient and, if you're a high net worth individual that has complex or multiple income streams, it can place you outside of the comfort zone of most high street lenders.

At SPF we have established relationships with specialist lenders and a wealth of knowledge and experience in providing complex income verification to secure bespoke and highly competitive mortgages for Guernsey residents.

We can even factor in other properties, stock portfolios or personal pensions to provide the required level of funding in the most cost efficient structure.

For an effective approach to securing your new home or investment property, call us on 01481 715234.

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The Financial Suite, The Maze, Berthelot Street, St. Peter Port, Guernsey GY1 1JT.

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Generous apartment in a well maintained over 55's development

14, Les Blancs Bois, Castel

A generous two bedroom apartment, located in the sought after development of Les Blancs Bois for the independent over 55's. The accommodation is surprisingly large for a development of this type and benefits from a dual aspect with views to the east and west over gardens and land. The well maintained, well stocked communal gardens make living at this development an enjoyable place to relax. There is also a vegetable patch and domestic greenhouse for green fingered residents. This apartment also has its own independent laundry facility, sun lounge and garage - with additional visitors' parking spaces.

Open Market | Asking £650,000

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A stunning property in a coastal location

Les Houets, Torteval

Les Houets is a lovely Guernsey farmhouse that has very flexible accommodation and has been extended in recent years. Situated less than one minute walk from the beach and with fantastic coastal and cliff walks nearby, the property offers the facilities and substance that a discerning purchaser requires. Externally, the property has a lovely roof terrace that looks over beautiful Rocquaine Bay. To the rear of the house there are terraced gardens with several viewpoints over the coastline, an orchard and a well. This stunning property boasts 4 beds, 3 receptions, 3 bathrooms and the potential for a separate studio wing.

Local Market | Asking £1,600,000

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Substantial house on a large plot with elevated sea views

Chamonix, St Peter Port

Situated on the exclusive residential development of Fort George, Chamonix is a substantial two storey house, on a large plot, with elevated sea views over the Little Russell and across to neighbouring islands. The property is in need of modernisation and refurbishment but offers real potential for those purchasers wishing to create a home of their own design. The present internal layout has all the primary accommodation at first floor. The lower ground floor offers extensive space which can be designated for ancillary uses that might include a range of uses such as a guest or housekeeper's suite, a gym, a home office or extra garaging.

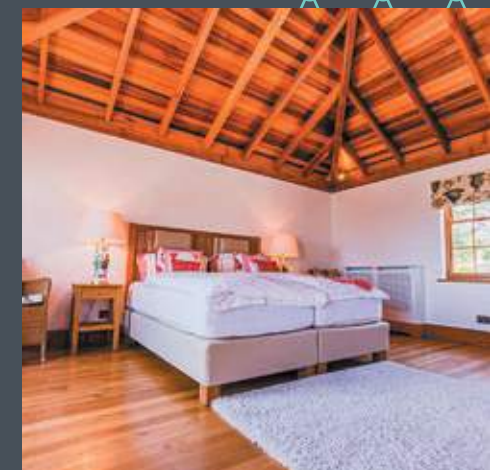
Open Market | Asking £2,375,000

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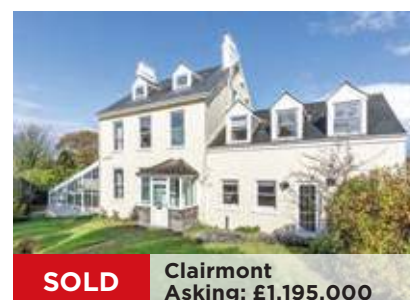
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SOLD Highgrove
Asking: £975,000



SOLD Clairmont
Asking: £1,195,000



SOLD Maison De Reve
Asking: £1,050,000



SOLD Vue Des Courtils
Asking: £810,000



SOLD Quiet Pastures
Asking: £799,000



SOLD 21, ONE St Julians
Asking: £625,000



SOLD La Haute Banque
Asking: £740,000



SOLD Trois Haies
Asking: £1,395,000

Sold Track Record

From our office in St Peter Port, we are proud to market some of the very best property the island has to offer. We are the only island agency that has a global network, with a close connection to Savills London and international offices ensuring the widest possible reach. We are also able to draw on a vast range of property services from planning and development to commercial, rural and research. Whether you are looking to buy or sell, our expert team is here to support you every step of the way.

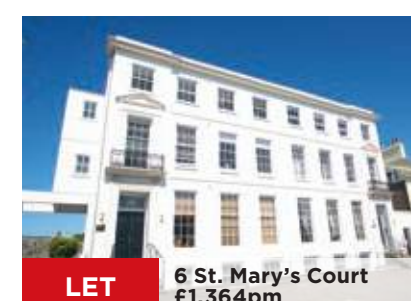
savills



LET Bottom Floor Flat, 11 Cliff Street
£1,250pm



LET Strathyre
£2,200pm



LET 6 St. Mary's Court
£1,364pm



LET 4, The Hermitage
£1,950pm

Lettings Track Record

Our Guernsey office has a specialist team to serve the busy local lettings market. From modern town centre apartments to large family houses, our agents have a proven track record of building successful relationships with landlords and tenants alike. With a network of nearly 41 offices in London and over 600 offices and associates worldwide, whether you have somewhere to let or want somewhere to rent, call us today to see how we can help with your next property move.

savills



A VIEW FROM JERSEY...



Geri O'Brien, Head of Savills Jersey

After a year spent living under the constraints of the pandemic, proximity to family and to a beach, park or open space now sit firmly at the top of home movers' wish lists. These lifestyle drivers are now much stronger than the more traditional home move choices and underlines why we have seen such strong demand for the past 12 months.

While we have carried out more viewings this year compared to the same period last year, we are seeing a supply and demand imbalance which is creating prime conditions for sellers. In the main there remains a healthy demand for property across all price points, but there is a noticeable lack of properties available under £2m.

Properties with a guide price of around £1.3m is proving to be a very active market in itself, with many of the homes that come to the market at this level going under offer incredibly quickly. As a result of the increased demand for family homes in this price bracket, where you'd previously be looking to spend £1m, buyers are having to increase budgets to around £1.3m for the best in class. As the conditions of the housing market over the last year have provided a great time to sell, there are a lot of people in a cash position, having sold and gone into rented accommodation while they wait for the right property to come up.

According to one of our recent surveys, the rollout of the vaccine and relaxation of lockdown has not only boosted confidence but also

strengthened a commitment to move in the short, medium and longer term. Net balance of opinion on commitment to move over the next 3, 6, 12 and 24 months had increased by 19%, 20%, 23% and 25% respectively since the previous survey. This commitment has been reinforced with research showing that Savills website enquiries had increased by 157%, year on year, in March of this year.

This commitment to move is certainly one that we are seeing in Jersey, with a noticeable trend over the previous 12 months of multigenerational buyers where money is being pooled to invest in a property that can house up to three generations or be adapted to include separate accommodation for grandparents, parents and children.

The upper end of the housing market has also performed strongly over the last year. We have seen an increase in enquiries from high net worth individuals looking to relocate to the island and we anticipate this trend continuing throughout this year, particularly as lockdown and travel restrictions are eased.

The housing market remains price sensitive and managing buyer and seller expectations on this will be key to maintaining the momentum we've seen over the last year through the summer and beyond. Although our latest client and applicant survey results suggest that demand is likely to remain strong throughout 2021 and into 2022 too, which certainly bodes well for buyers and sellers alike.

If you are looking to buy or sell in Jersey, please don't hesitate to get in touch.

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SAVILLS IN THE COMMUNITY



Savills takes part in Golden Guernsey Goat Trail

Savills is taking part in this year's Golden Guernsey Goat Trail to raise money for two local causes.

The community project is organised by Autism Guernsey with support from the Guernsey Adult Literacy Project.

Local businesses and individuals have sponsored and named 52 goats, which have then been decorated by local artists, clubs and community groups, schools, charities and day centres.

The Savills goat, named 'Growty', can be found at the postal headquarters and has been decorated by Jess Aughton and the team at Grow (Guernsey's Rural and Occupational Workshop) who Savills have teamed up with in support of the project.

The goats are now on display in location all over the island until September this year, when they will be auctioned to raise funds for Autism Guernsey and the Guernsey Adult Literacy Project.

Autism Guernsey is an independent charity dedicated to improving the lives of those affected by autism in the Bailiwick who otherwise would not

receive and services. The charity currently supports over 50 adults and 90 children, providing a number of services. The Guernsey Adult Literacy Project is a charity which provides adults in Guernsey with opportunities to develop their literacy skills, including financial literacy.

Paul Watts of Savills said:

"We are delighted to be involved in such a fantastic project which involves so many different organisations and individuals in the local community, creating a really eye-catching parade across the island. We are looking forward to raising funds for these two very worthy local causes later in the year."

LOCAL KNOWLEDGE, GLOBAL REACH.

At Savills Guernsey, our connected network allows your property to have unrivaled exposure to national and international markets.

With 41 offices in London alone, our residential network allows your property in Guernsey to reach more overseas buyers.

We are **the only Guernsey property company with an in-house regional, national and international press office**, meaning more exposure in domestic and worldwide media.

The majority of buyers start their property searches on the internet. While portals are useful, buyers also like to search on agents' websites. Savills is **the most visited estate agency website** nationally¹. In addition, Savills is **the most followed estate agency account** nationally on Instagram, Twitter and LinkedIn.

This is a fantastic opportunity for open and local market vendors. To find out what your home is worth, contact a member of our team today.

Tel: 713463

Email: guernseyinfo@savills.com

Website: www.savills.gg

Average social media reach²

75k

Number of offices globally

614

Sales agreed by Savills before marketing³

1 in 4

Buyers already known by Savills⁴

33%

Share of total agent website visits¹

55%

¹Unique website visits, SimilarWeb, Jan 2021

²Guernsey properties on Savills' Instagram, Jan-Mar 2021

³Savills data Jan-Dec 2020

⁴Savills data Jan 2020 - Feb 2021

savills

THE GUERNSEY TEAM

We have a highly talented, experienced and enthusiastic team of people, dedicated to achieving successful results for our clients



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OUR KNOWLEDGE COMES FROM EXPERIENCE

The last year has been an extraordinary and challenging time for everyone, yet the performance of the property markets continues to exceed all expectations. The surge in transactions in 2020 sent the volume of sales to a 14-year high - despite the setbacks of the lockdown when our conveyancing court was all but closed. This momentum has continued into 2021, again despite a second lockdown, with strong demand remaining across the island's sales and lettings markets.

Below is our latest analysis of sales data from the last year.

Guide price

94%

Percentage of average
guide price achieved

Cash buyers

32%

Percentage of properties
sold to cash buyers

Multiple bids

40%

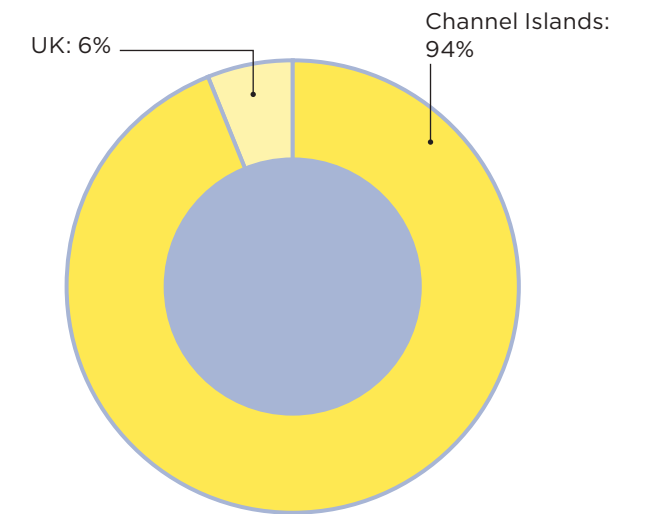
Percentage of sales
that attracted multiple
bids

Known to Savills

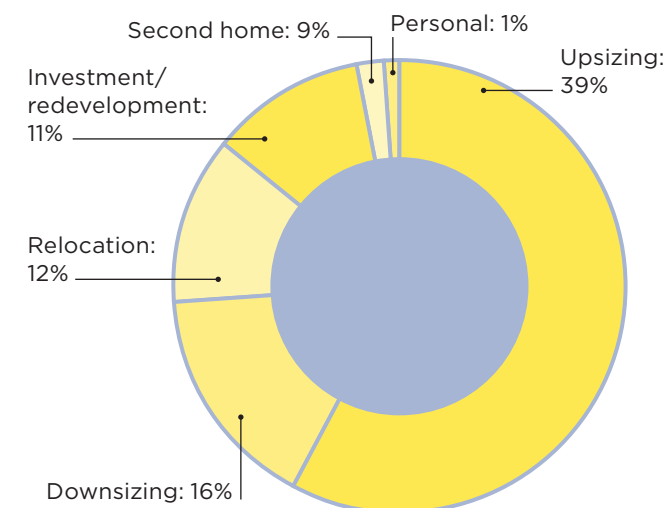
33%

Percentage of sales in
which the buyer was already
on the Savills database

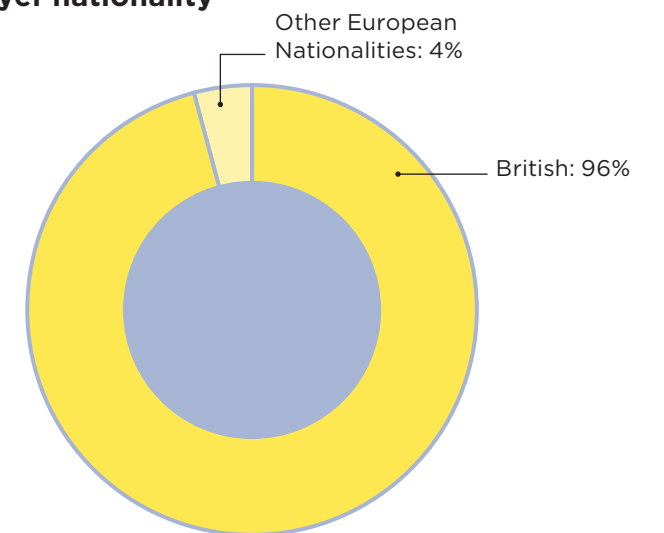
UK Buyer Network



Reason for buying



Buyer nationality



Source Savills data Jan 2020 - Feb 2021



A high quality service in private client banking



Rothschild & Co is one of the world's leading financial services groups with a history of over 200 years and a presence in Guernsey for 50 years.

We provide our private clients with an international banking service which respects tradition and reflects the requirements of the modern world.

The range of services available includes:

- Call, Notice and Fixed Term Deposits
- Foreign Exchange
- Discretionary Investment Management
- Portfolio and Residential Property Lending

The minimum amount required to open and maintain an account with us is £100,000 or currency equivalent.

You can find out more by calling Sinead Granville on +44 1481 705128 or by e-mailing marketing@rothschildandco.com.

Silver bar

Silver bars, as well as gold, were produced at the Royal Mint Refinery in London's East End during Rothschild's ownership of the business (1852-1968). Each bar was marked with a unique number and a guarantee of its purity.

